



Panos PANAYOTOPOULOS

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Date & Place of Birth: Athens, 20th November 1965
Family Status: Two children

EDUCATION

Brunel University, London 1993-96
Master in Business Administration (M.B.A.)
Real Estate Feasibility & Valuations

Henley Management College 1992-93
Postgraduate Diploma in Management

Cornell University, School of Hotel Administration 1989-91
Bachelor of Science (BSc) Finance/Real Estate

Hotel Management School of Lausanne (4 year program) 1986-89
Études Supérieures en Hôtellerie et Restauration

INSEAD Nov 1999
Competitive Strategy Workshop

WORK EXPERIENCE

Donkey Hotels & Resorts Apr 22-Present
Chief Executive Officer
Athenaeum InterContinental Athens (IHG), - MD
Plus hotels – Member of Design Hotels/Marriott
NEW Hotel, 79 room, 2 F&B Outlets
Semiramis, 51 rooms, 2 F&B Outlets
Periscope, 22 rooms
NOUS Santorini, 119 rooms, 2 F&B Outlets

Athenaeum InterContinental Hotel, Athens Greece Dec 04-Mar 22
General Manager
563 rooms, 5 F&B outlets, 2 Bars
35 function rooms
Conference space accommodating 3500 people
Outsourced conference venue accommodating 700 people

Club Hotel Casino, 5* Loutraki, Greece May 03-Sep 04
Hotel General Manager & Executive Director
274 rooms, 7 F&B outlets, 6 Bars,
Multi purpose Conference and Banquet Center
Servicing 70 Table Games & 600 Slot Machines

<p>Grecotel City Hotels, Greece GM & Executive Director, Sheraton Hotel, Luxury Collection, Sophia, Bulgaria 188 rooms, 7 F&B outlets King George II, 5*, 119 rooms, (Opening Dec 03) Member of "The Leading Hotels of the World" NJV Athens Plaza, 5*, 182 rooms, 5 F&B outlets Macedonia Palace Thessaloniki, 5*, 280 rooms, 6 F&B outlets Atlantis Heraclion Crete, 5*, 162 rooms, 4 F&B outlets Grandotel Alexandroupolis, 5*, 105 rooms Athens Acropol, 4*, 167 rooms, 2 F&B outlets Omonia Grandotel, 4*, 115 rooms, 2 F&B outlets Filoxenia Kalamata, 4*, 191 rooms, 4 F&B outlets</p>	<p>May 00-May 03</p>
<p>Hotel InterContinental, Paris, France Director 445 rooms, 4 F&B outlets, 15 function rooms.</p>	<p>Oct 98-Jul 00</p>
<p>Forum Hotel, London, UK (InterContinental Hotels Group) Resident Manager 910 rooms, 4 F&B outlets, 7 function rooms.</p>	<p>Jul 97-Oct 98</p>
<p>Princesa Sofia InterContinental, Barcelona, Spain Executive Assistant Manager 530 Rooms, 4 F&B Outlets, 22 Function Rooms.</p>	<p>Jun 96-Jun 97</p>
<p>Montreal InterContinental, Quebec, Canada F&B Manager, In charge of the Hotel during GM's absence 357 Rooms, 5 F&B Outlets, 18 Function Rooms.</p>	<p>Sep 94-Jun 96</p>
<p>Castellana InterContinental, Madrid, Spain Income Auditing, Cost Control, Restaurants Manager Assistant/Acting F&B Manager 310 Rooms, 5 F&B outlets, 14 Function Rooms.</p>	<p>Jan 92-Sep 92 Sep 92-Sep 94</p>
<p>Athens Ledra Marriott, Athens, Greece Corporate Sales, Restaurant, & Operations</p>	<p>Jun 90-Aug 90</p>
<p>Noga Hilton International, Geneva, Switzerland F.O. Management Trainee (Operations, Credit policies, & MIS)</p>	<p>Aug 88-Jan 89</p>
<p>Athens Hilton International, Athens, Greece Front Office Management Trainee (Reception, Cashier, & Concierge)</p>	<p>Jan 88-Feb 88</p>
<p>Novotel Lausanne Bussigny (ACCOR), Switzerland F&B Management Trainee (Restaurant, Bar, & Banquet Operations)</p>	<p>Jul 87-Dec 87</p>
<p>Athenaeum InterContinental Hotel, Athens, Greece F&B Management Trainee (Kitchens, Purchasing, & Cost Control)</p>	<p>Sep 86-Jan 87</p>
<p>Amstrad Computers, Athens, Greece Assistant Sales Manager for Amstrad Greece.</p>	<p>Oct 85-Feb 86</p>
<p>Avions Marcel Dassault-Breguet Aviation Greek Diplomatic Corps (Paris Embassy) & Thomson-CSF. Member of a consulting group with objective the negotiations & requisitions of airplanes. Responsibility of a Financial Analyst.</p>	<p>Jun 84-Sep 85</p>

Center of Aviation Medicine, Athens Greece
Executive Secretary & Head of Personnel Dept.

Nov 83-Jun 84

Other occupations :

Conducted various feasibility studies for hotel developments/branding and for the banking industry.

AWARDS AND NOMINATIONS

Young Hotelier of the World 1997

International Hotel Association and Hotels magazine

Visiting Professor / Piraeus University

2004 - 2009

Hotel Investment & Hospitality Real Estate Feasibility & Valuation

President – Cornell Pan Hellenic Chapter

2007-2023

Member of the Board – American Hellenic Chamber of Commerce for Tourism

Member of the Board – InterContinental Hospitality

Member of the Board – Donkey Hotels SA

LANGUAGES: Greek, French, English and Spanish.

MILITARY SERVICE: Sergeant in the Air Force for 2 years

AFFILIATIONS: President Cornell (CHS) Hellenic Chapter
Lausanne Hotel Graduates (EHL)

HOBBIES: Tennis, Sailing, Wine tasting, Brokerage, Traveling.

COMPUTER SKILLS: Fully computer literate, MS Office, Microsoft Sharepoint

MIS: Opera Front Office, Delphi Sales & Catering, Micros, Yield Management Programs, Entersoft, FBM.

If requested, I can provide any further information on activities, honors, affiliations, and recommendations.